**CAREER OPPOTUNITY IN AN INTERNATIONAL INSURANCE GROUP**

An International Insurance Group is seeking to recruit an ambitious and self-motivated person for the position of the Sales Manager at its Head Office in Athens.

The successful candidate will be reporting directly to the General Manager and his primary task will be to develop a Network of Independent Agents and Brokers.

**Duties & Responsibilities:**

* Recruitment and training of Agents / Brokers
* Coordination / monitoring and motivation of the Agency Network
* Assessment of the Agents / Brokers performance
* Define and implement the Annual Sales Action Plan that should be aligned with the strategic objectives of the Company and the Group

**Qualifications:**

* University degree in a business related subject
* Minimum 3 years experience of the Insurance market in Greece in a similar position
* Good knowledge on insurance market and products for both Life and non-Life
* Self-motivated, effective communication skills, negotiation capacity, management and leadership skills
* Very good knowledge of the English Language
* Computer literate (MS Office)

**Remuneration:**

* Generous remuneration package will be offered to the successful candidate including Bonus based on personal target achievement, Travel Expenses, Mobile Phone and Life and Health Group Policy

**Submission of Applications:**

At a first instance submit electronically your Curriculum Vitae with copies of your qualifications and certificates to [sales\_manager\_insurance@outlook.com.gr](mailto:sales_manager_insurance@outlook.com.gr) the latest by the 31st October 2013

**All applications will be treated in strict confidence**