

airBaltic & Athens International Airport:

A strong
Partnership for the
enhancement of the
North-East European
network

25 November 2024

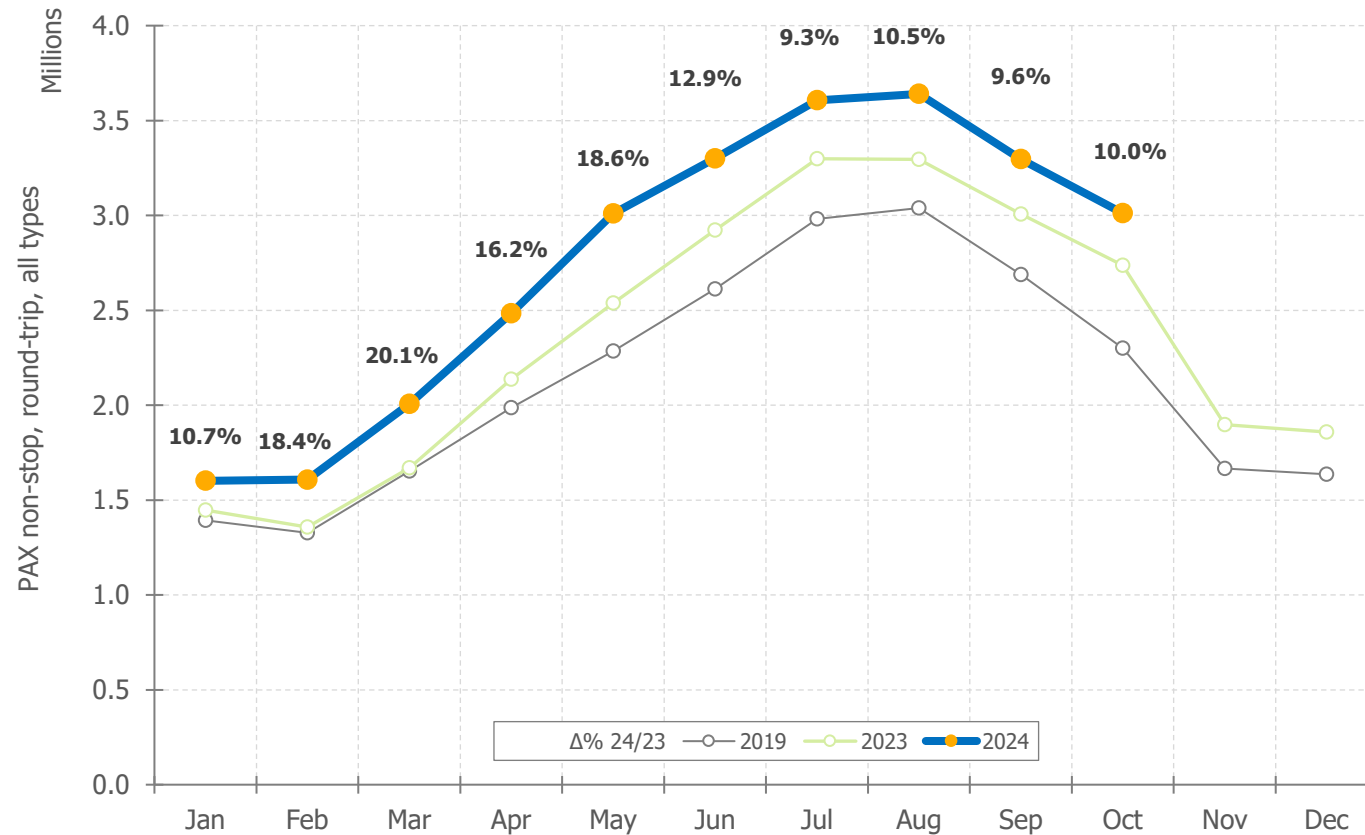


airBaltic

ATH aviation market: during the first 10 months of 2024 passenger traffic is growing further by +12.9% and flights increasing by **11.0%**



Passenger Traffic Development
2024 vs. 2023 & 2019

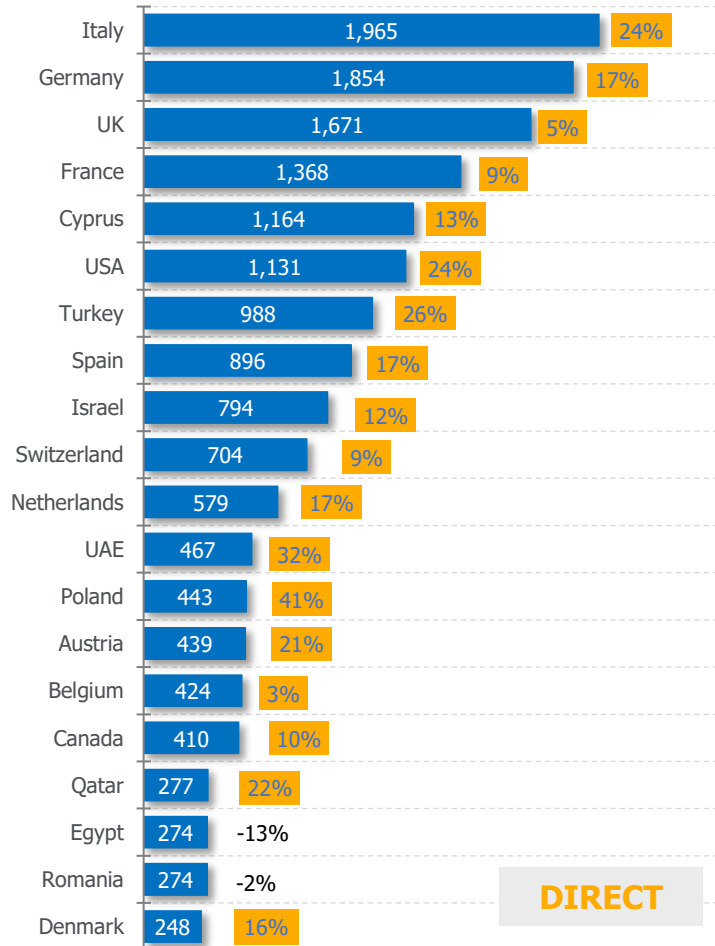


Highlights (Jan-Oct 24 vs.23)

- **27.57mio** PAX
- **+12.9%** growth
- **+3.15mio** additional Pax
- **+15.5%** International PAX
- **+7.3%** Domestic PAX
- **70%** Share of International traffic
- **231.8** thousand Aircraft movements
- **+11.0%** growth
- **+15.6%** International flights
- **+5.2%** Domestic flights

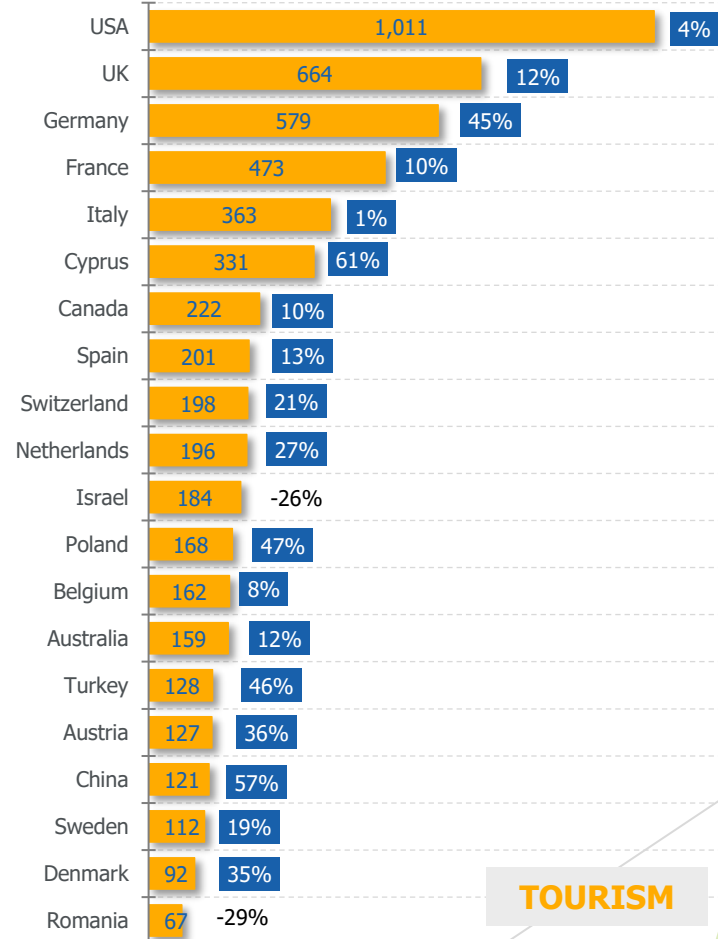
Performance in the International markets thriving, with direct international traffic at +15.5% and foreign arrivals already at 7mio with a +12.6% to 2023

PAX International Direct traffic/roundtrip
JAN-OCT 24vs.23 PAX traffic in thousand



DIRECT

PAX traffic – Foreign Arrivals
JAN-OCT 24vs.23 PAX traffic in thousand

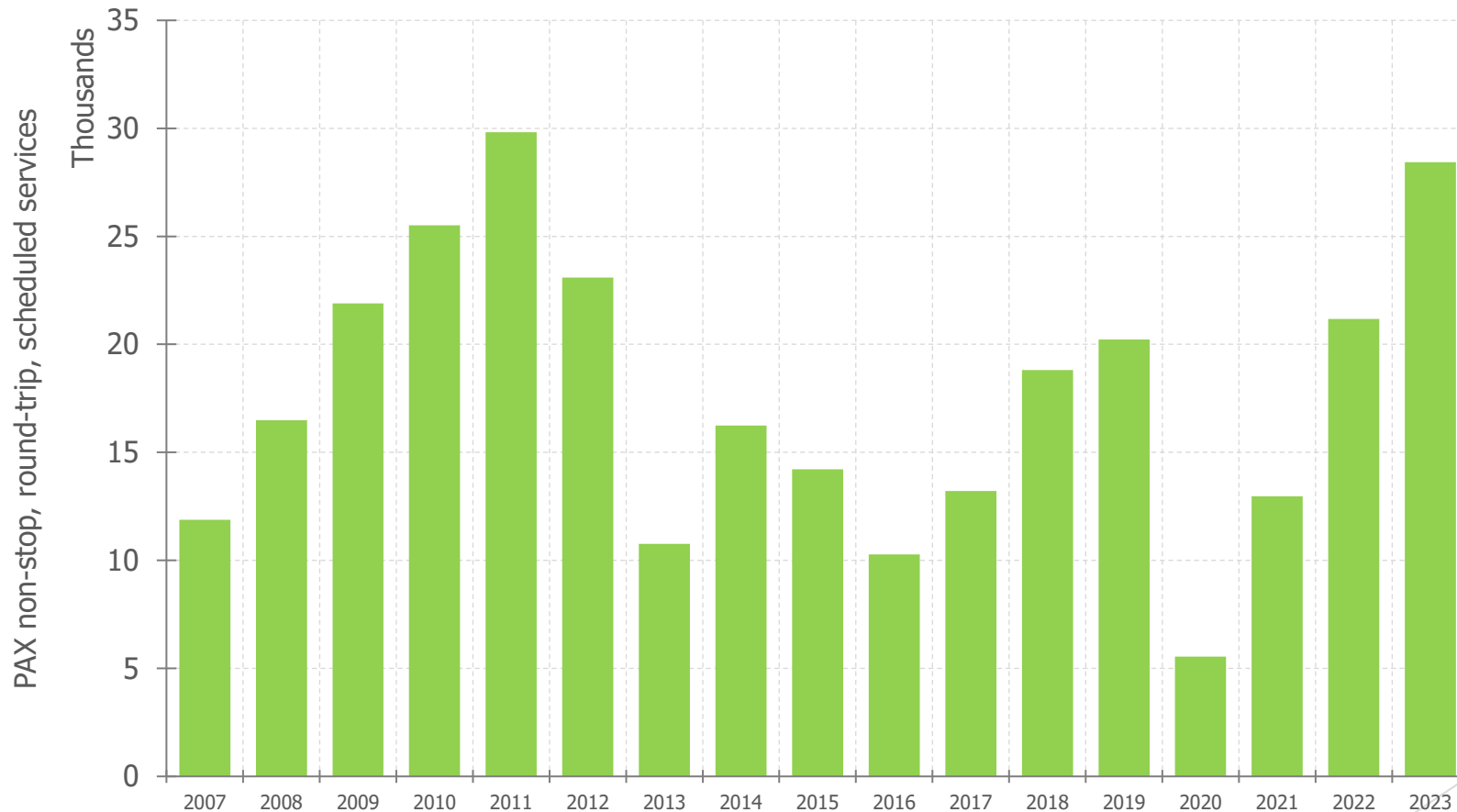


TOURISM

As of October 2024, foreign residents' arrivals already above full year 2023

airBaltic, a close partner at Athens, carrying 328.8k PAX from 2007 to Oct24

airBaltic- PAX traffic development
2007 to 2023

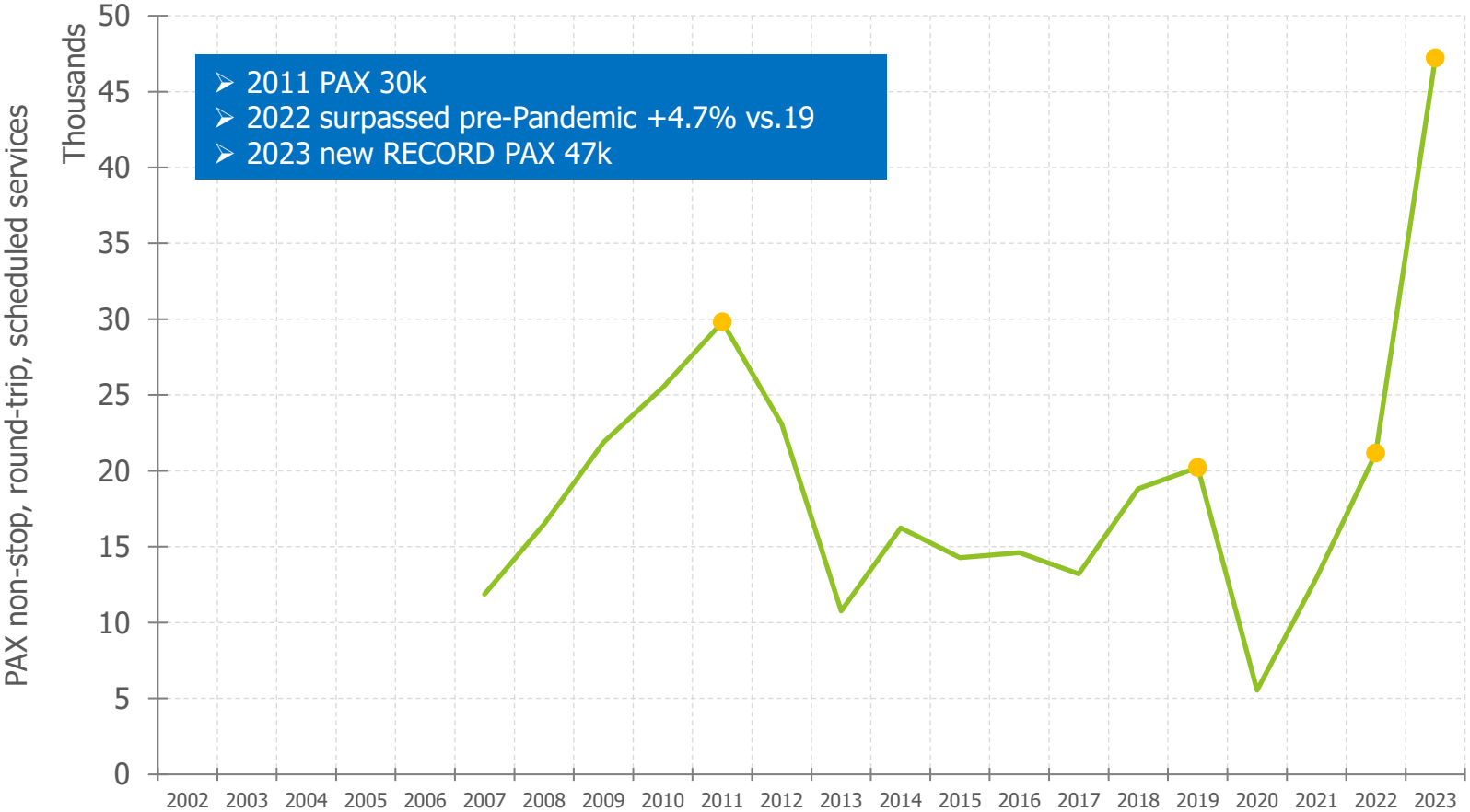


328,818 PAX
2007 to Oct-2024



A new record set in 2023 for direct traffic between Riga and Athens with 47 thousand PAX, following the upgrade of the RIX route to almost year-round & entry of additional capacity to the market

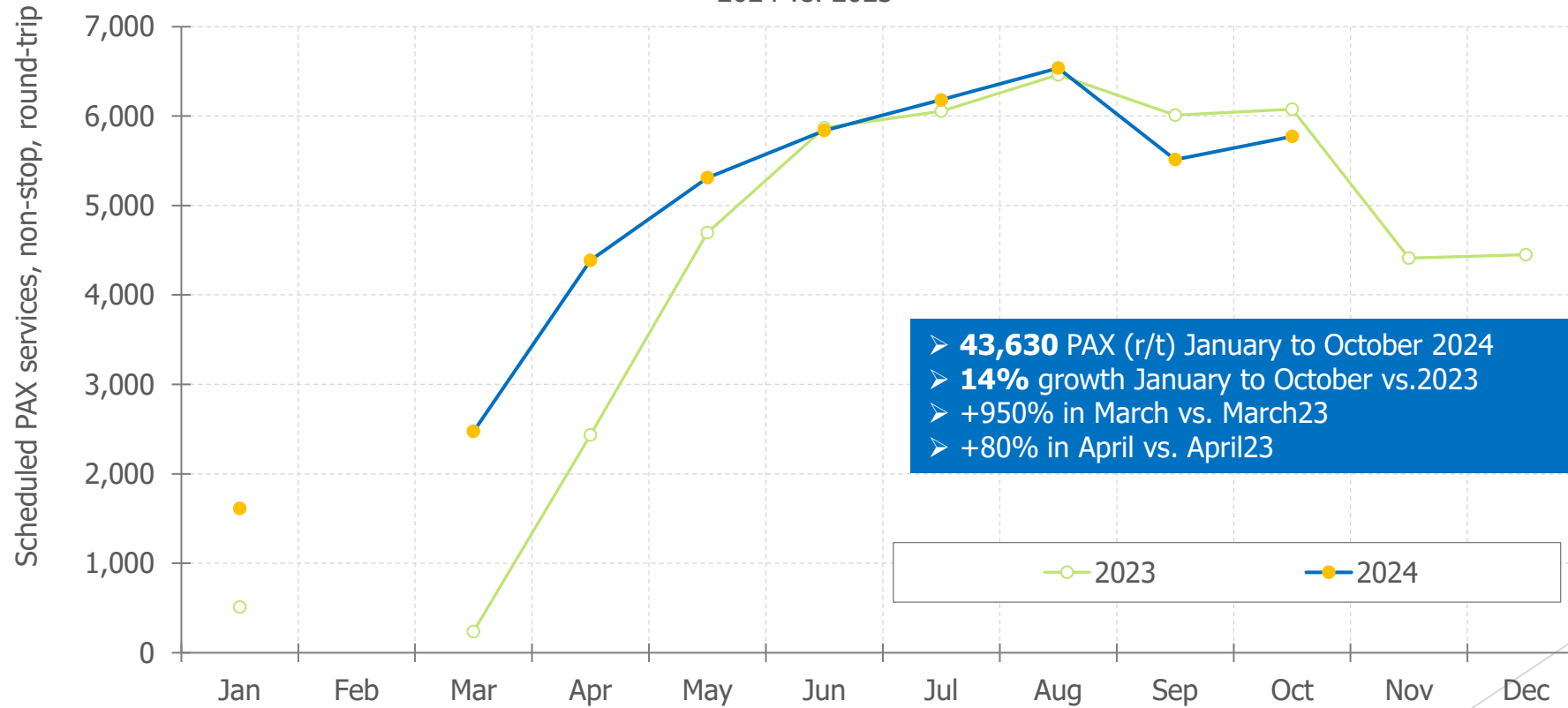
Riga - PAX traffic development 2002 to 2023



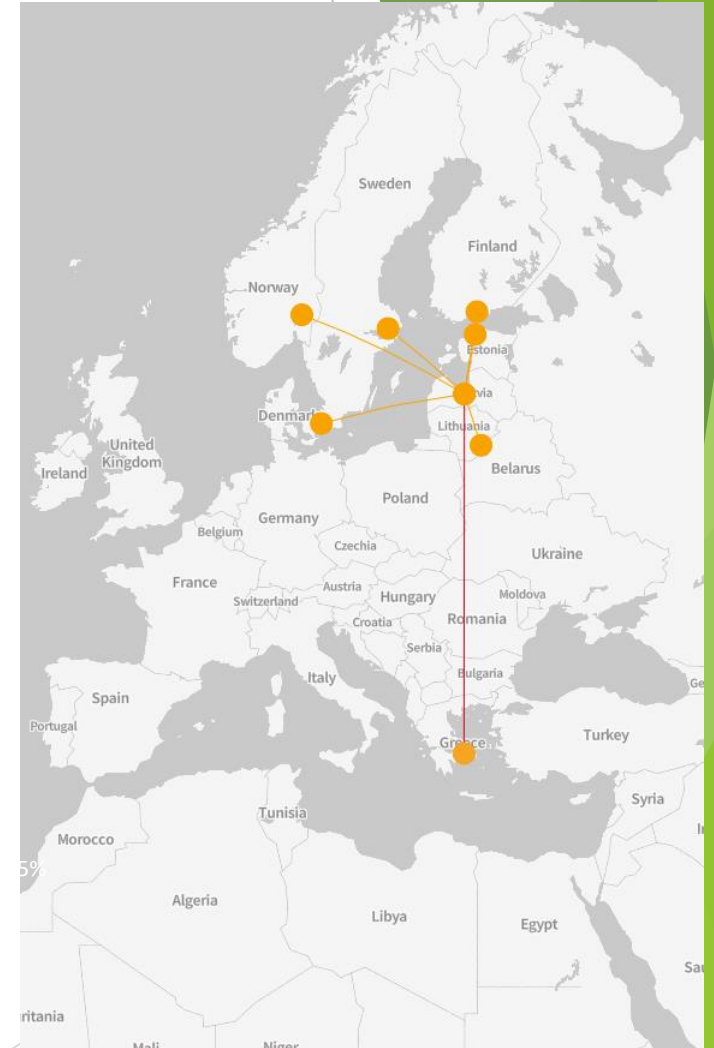
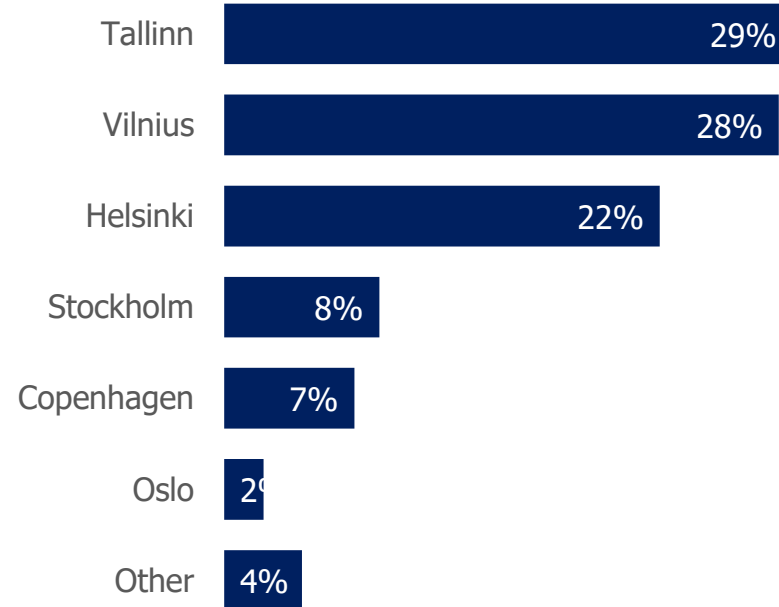
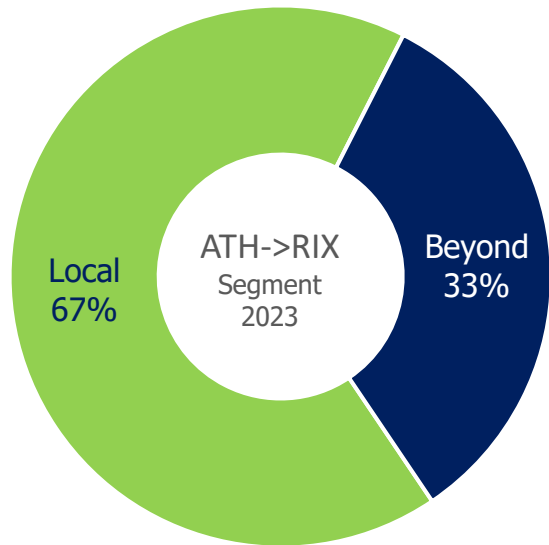
Source : AIA MIS
Communications & Marketing (CMA)

On top of the strong growth last year, direct traffic is growing even more in 2024 with +14% to 2023 (Jan-Oct), with significant gains during the off-peak period (Mar & Apr)

Riga - PAX traffic development 2024 vs. 2023



airBaltic enhancing Athens network to the Baltics and the Scandinavian countries, offering best connections in the region via Riga, with Tallin at TOP with 29% in beyond volume



“Nikos” and the Latvian couple “Ignas & Alina” on the route, with Latvians traveling predominantly for Leisure, combining Athens with other destinations in Greece

Nikos

The Greeks



- **Holiday** (57%)
& **Business** (19%)

36 years old

- Booking mostly via **Airline website (64%)** and **Company’s travel dpt (15%)**
- Travel almost equally **in couples (28%), with friends (30%) or Alone (30%)**
- Ticket reservation on average **58 days** before flight
- **4** trips/year on average
- Average length of trip **7 days/ trip**

Ignas & Alina

Foreigners



- **Holidays** (88%)

40 years old

- Booking mostly via **Airline website (76%)** or **Travel agent (17%)**
- Travel mostly **in couples (50%)** or **with their family (14%)**
- Ticket reservation on average **67 days** before flight
- **4** trips/year on average
- Average length of trip **9 days**, of which **3 days** are spent in Athens

THANK YOU!

